



Connecting solutions



Connecting solutions

2E Interconnection is an all-round supplier of interconnection solutions. We are a young company that combines expertise and years of experience with the commitment to serving our customers' interests.

The market for connection materials is a dynamic and internationally-oriented world, in which the success of the cooperation between supplier and customer depends on a number of variables. Pricing, (delivery) reliability and quality are the three 'hard' criteria, while flexibility and service are the two 'soft' factors that can distinguish a good supplier.

As we are well aware, we must excel in two different arenas: we must be hard-nosed and resolute when it comes to pricing and performance, and accessible and flexible in our dealings with customers. Two different worlds which must come together at the right time to offer the right solution: your solution.

The five 2E Interconnection criteria

Our comprehensive range of products, ability to offer the best possible price on any product and extensive knowledge of the world market allow 2E Interconnection to find the best possible solution for any company: the right product at the right price, as well as optimal supplier-customer cooperation.

Our approach is about more than products alone. We have identified five criteria crucial to achieving the right solution:

- Optimal delivery performance
- The best price
- The quality you expect
- Flexibility comes first
- Service as a core value

Together, these criteria express 2E Interconnection's core values and our commitment to customers. We achieve an optimal performance in each of these areas, but we truly excel through our ability to combine these strengths. Our aim, after all, is to build long-term relationships with our customers.

At home in China

2E Interconnection feels right at home in China: more so than any other European supplier, in fact. We have an office in Hong Kong and conduct regular site visits to our various production plants. In most cases, we have entered into exclusive deals with these plants, allowing us to guarantee rapid delivery, reliability and quality.

2E Interconnection supplies the following industries:

- Computers
- Computer-related products
- Office equipment
- Consumer electronics
- Household appliances
- White goods

Certified suppliers

2E Interconnection works exclusively with certified suppliers. Human rights, working conditions and environmental issues all play an important role in selecting our production plants.



The basis for every solution

Optimal delivery performance

We keep our promises: it might seem a no-brainer, but consistent reliability is an absolute necessity in order to keep customers satisfied day after day. Our storage facilities in Asia, Europe and the United States, moreover, allow us to guarantee short delivery times. This means our customers can keep their stocks small and flexible without having to worry about shortages.

The best price

When it comes to our prices, we can keep things short and sweet: our presence on the Chinese market and extensive network allow us to offer the best possible price at every occasion. For some customers, this simply means: 'the lowest price'. For others, it means: 'the lowest price within the context of a package with added value.' In both cases, 2E Interconnection can offer exactly what the customer is looking for.

The quality you expect

2E Interconnection works to improve quality on a daily basis. Working in close cooperation with our manufacturers allows us to adopt a focused approach to the development and production of our products. As you would expect, we only work with certified suppliers.

Flexibility comes first

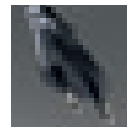
2E Interconnection is a young, dynamic organisation with a great capacity to adapt to changing circumstances. Our horizontal structure and short lines of communication allow us great freedom of movement. In some cases, this means: supplying new products within a short timeframe. It can also mean: adapting an existing order to the customer's changing wishes at the last moment. We think in terms of solutions, not problems.

Service as a core value

Our customers' interests (rather than our own) serve as the starting point for everything we do. As a result, we can genuinely claim to provide an extremely high level of service. We offer tailor-made arrangements for customers that prefer to set out these aspects in a service level agreement.

Our solutions

2E Interconnection offers an extremely broad range of interconnection solutions. Our knowledge of the market allows us to continually expand this range. We prefer to make any decisions as to our range in cooperation with our customers. So why not challenge us to find the best possible solution in any given situation?



Power cords



Power supply units



Power converters



Telephone cords



Telephone adapters



ADSL filters and splitters



CAT5E cables



USB cables



FireWire cables



DVI cables



HDMI cables



A/V cables



VGA cables



Wire harnesses



(S)ATA cables



Power cords - Power supply units - Power converters - Telephone cords

Telephone adapters - ADSL filters and splitters - CAT5E cables

USB cables - FireWire cables - DVI cables - HDMI cables - A/V cables

VGA cables - Printer cables - Wire harnesses - (S)ATA cables



The Netherlands

Headoffice
2E Interconnection B.V.
Rijnstraat 9E
5347 KL Oss
The Netherlands
T +31 412 658030
F +31 412 658038
I www.2e-interconnection.com
E info@2e-interconnection.com

Hong Kong

Purchase and Logistics Asia
2E Interconnection Hong Kong Limited
Suite 1306, ING Tower
308 Des Voeux Road Central
Hong Kong
T +852 3105 9882
F +852 3105 9883
I www.2e-interconnection.com
E info@2e-interconnection.com

Taiwan

Sales and Marketing Asia
2E Interconnection Hong Kong Limited
Taiwan Branch Office
8F., No.197, Sisheng Street, Sinjhuang City
Taipei County 242, Taiwan
T +886 2 2203 5841
F +886 2 2203 0938
I www.2e-interconnection.com
E info@2e-interconnection.com

Connecting solutions

